



KNOWLEDGEABLE.  
CARING.  
LOYAL.

SUPPLYING EQUIPMENT  
SOLUTIONS & SERVICE FOR  
WATER & WASTEWATER



ATTITUDE MAKES THE DIFFERENCE



Excellence. *Delivered!*



**Mark Koester**  
Chief Executive Officer



**Gregg Palmer**  
President



**Noelle Markle**  
Chief Operating Officer



**Michael Ademovic,**  
Senior Vice President



**Jacob Scherer, P.E.**  
Senior Vice President  
of Downstate  
Operations

*Knowledgeable.*  
*Caring.*  
*Loyal.*

*At Koester, people make the difference. Our team of highly talented professional engineers has decades of experience in water and wastewater operations, engineering, maintenance and management.*

WHO WE ARE

Koester represents industry leading manufacturers of water and wastewater treatment and pumping equipment. Covering New York State, Long Island and northern New Jersey, we work with our customers to apply the right solutions for their greatest environmental benefit.

WHAT WE DO

Specializing in water and wastewater engineering, operations, maintenance support, sales and service, Koester works with municipalities as a partner with:

- Engineering firms
- Maintenance personnel
- Engineering consultants
- Contractors
- Elected officials

HOW WE DO IT

A team of highly talented engineers, licensed operators, certified technologists, and sales and support staff are dedicated to a customer-first approach. As the industry grows and changes, we pride ourselves in our ability to expand and adapt our services quickly and effectively to meet your needs.

KNOWLEDGEABLE

*We Solve Problems*

Koester understands the challenges and opportunities associated with owning, operating and maintaining water and wastewater facilities.

We continually search for new and evolving technologies to offer solutions to our customers that provide the lowest life cycle cost and greatest environmental benefit.

CARING

*We Listen to You*

Our team is committed to being your partner in success.

We work as a team with you to identify and implement strategic solutions targeted to your needs and goals.

Whether you're interested in maintenance, equipment upgrades, a complete system replacement, or new advanced solutions, we listen and we help.

LOYAL

*We Never Walk Away*

At Koester, we still believe that good business is founded on and sealed with a handshake.

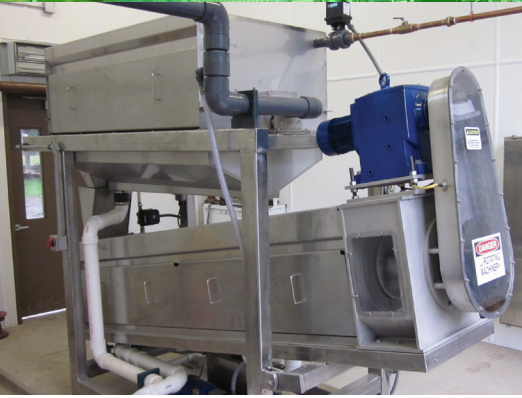
We care first and foremost about our customers' business and serving your needs. When you work with us, you can be assured that we will never walk away...we strive to deliver excellence.



*From equipment sales and engineering support to service contracts and facility operator training, we never stop working to protect you and your bottom line.*

Call us today at (315) 697-3800  
Learn more at [www.koesterassociates.com](http://www.koesterassociates.com)





## Sales

From replacement components and efficiency upgrades to complete turnkey design and installation, Koester has the expertise in water and wastewater treatment to protect your business by:

- Reducing operating costs
- Increasing efficiency
- Supporting long-term business strategies
- Developing sustainable service models

## Application

Koester offers proven solutions, new product technology, and clear approaches that can protect your assets, maximize capacity, reduce maintenance, and save energy. We leverage advanced technologies from leading manufacturers to supply the best in water and wastewater equipment and systems. Our offering includes:

- Headworks
- Sedimentation and flocculation
- Secondary and tertiary treatment
- Disinfection
- Chemical storage and feed
- Instrumentation
- Pumping
- Solids handling

Pumping  
Screening  
Grit Removal  
Clarification  
Ballasted Flocculation  
Sedimentation



Dewatering  
Chemical Feed  
Disinfection  
Odor Control



Valves  
Actuators  
Tank and Mixers  
Pump Stations  
Valve Vaults

## Equipment



Filtration  
Biological Treatment  
Blowers  
Pumps  
Packaged Systems



Instrumentation  
Telemetry  
Remote Monitoring  
System Integration



## Implementation

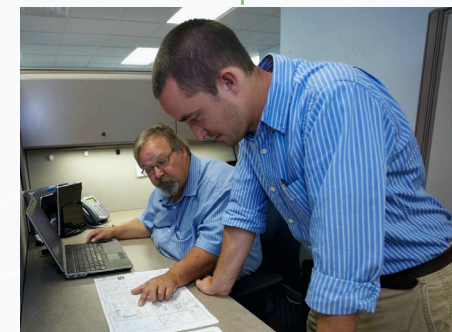
One of the primary benefits of working with Koester is being able to tap into our vast network of knowledgeable and experienced associates.

Koester provides project planning and design support services, working collaboratively with owners, engineers, and contractors to ensure consistency through planning, construction and system start-up.

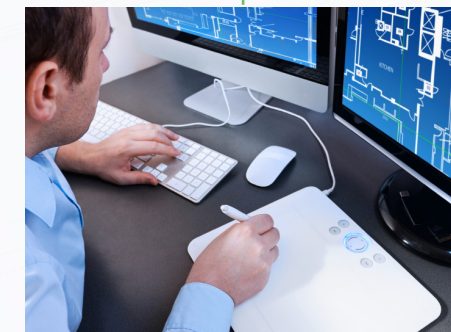
The Koester team is fully certified and licensed to install, start-up, maintain, and repair a wide range of equipment in conformance with industry and manufacturers' standards.

We also serve as the northeast service center for several of the manufacturers that we represent.

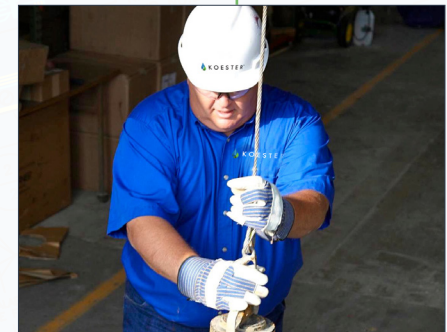
## Engineering Capabilities and Technical Support



Technical Support Services  
CSI Formatted Specifications  
CAD Drawings



Design  
Application  
Engineering Support Services



Customer Service  
Field Service  
Parts  
Retrofits  
Support Departments

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Service

Whether it's a failed pump, a chemical feed system malfunction, or a sludge dewatering issue that occurs in the middle of the night, our commitment is to help relieve or eliminate your problem.

- On-site repair
- Utilizing existing parts and equipment
- New components
- Full range of products for timely solutions
- Quick response
- Pumps
- Process equipment
- Instrumentation
- Troubleshooting
- Peace of mind

Parts

Koester maintains an inventory, and has access to, a comprehensive range of OEM and compatible parts to get you back in business as quickly as possible.



At Koester, we believe that every parts order is significant - because we know how critical it is to you and your operations.

From standard parts orders to the most challenging requests, our Parts Team will seek high, low and everywhere in between to locate, order, and get you the parts you need on time.

E-mail: [parts@koesterassociates.com](mailto:parts@koesterassociates.com)

Retrofits

Equipment ages, becomes obsolete, or new and improved technology comes along. Koester has been involved with retrofitting equipment for more than half a century and is ready to assist you to meet your specific need.

Comprehensive Retrofit Solutions

- Energy efficiency projects
- Electrical controls and instrumentation
- Treatment systems
- Pumping stations and systems
- Clarification
- Chemical feed systems
- Dewatering
- Aeration and blowers



Technical Training

Technical training provides your plant personnel with the expertise and confidence to run equipment safely and effectively, reducing plant operating costs and downtime. Koester offers remote and onsite training and seminars designed to keep you and your staff informed and certified.

We realize that you always have choices when selecting equipment. Talk to us and you will understand why we stand out and up for you.



Pump Repairs



Troubleshooting



Quick Response

Koester invests in a highly responsive, trained, professional, and caring Field Service Group to help you when you need it most.

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Supplying Equipment and Solutions for Water & Wastewater





KNOWLEDGEABLE.  
CARING.  
LOYAL.



**KOESTER<sup>®</sup>** 50  
CELEBRATING 50 YEARS • **EST. 1973**

**Upstate New York Office:**

3101 Seneca Turnpike  
Canastota, NY 13032  
Phone (315) 697-3800  
Fax (315) 697-3888

**Metropolitan New York, Long Island  
and Northern New Jersey Office:**

170 Kinnelon Road  
Kinnelon, NJ 07405  
Phone (973) 492-0400  
Fax (973) 492-9581

[service@koesterassociates.com](mailto:service@koesterassociates.com)  
[parts@koesterassociates.com](mailto:parts@koesterassociates.com)  
[sales@koesterassociates.com](mailto:sales@koesterassociates.com)